

**For Immediate Release**

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**BABEL HEALTH WELCOMES NEW VICE PRESIDENT OF SALES AND MARKETING**

**Pittsburgh, PA – May 28, 2019**—Babel Health, Inc. — provider of an integrated suite of risk adjustment and encounter submission for Medicare/Medicaid/ACA software and services for health plans — is pleased to announce that Teig Boyle has joined the organization in the key position of vice president of sales and marketing. Boyle responsibilities will encompass sales team leadership, accelerating Babel Health’s revenue through new business development and account management, and contributing to the company’s marketing and business strategic planning.

Boyle, who most recently worked at Accenture, offers a proven 24-year record of building, developing and managing sales, marketing and account management teams. Additionally, his extensive healthcare industry knowledge will help Babel Health to further build on its sales and marketing momentum.

By working with top health plans and providers over the years, Boyle has acquired an unparalleled understanding of health plan administration, management, finance, and accounting and procurement. His insights into the ever-evolving healthcare market will benefit Babel Health through growth opportunities and client relationship development.

“I’ve had the pleasure of working with Teig at two other organizations, so I know firsthand how extremely fortunate Babel Health is to have him heading up our sales and marketing efforts,” said Robert Dunn, Babel’s Chief Executive Officer. “His expertise and high energy make him an outstanding addition to our company. As we continue to experience rapid growth, Teig’s leadership and strong background in building top-performing sales teams will be exactly what Babel Health needs to move our business to the next level. We are thrilled to have him onboard.”

“I am honored and excited to join the team and look forward to helping accelerate Babel Health’s growth. The offering is a unique solution that health plans operating in government markets need now ... to be scalable, efficient and compliant,” said Boyle. “Babel’s innovative software and services combat the risk adjustment challenges these organizations face with quality, visible data.”

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**ABOUT BABEL HEALTH, INC.**

Babel Health provides an innovative approach to the entire risk adjustment and encounter submission process for health plans. The company's integrated SaaS transactional and data management platform provides health plans with full transparency and control of the underlying data for business insight and critical day-to-day business decision making across all lines of business. Unlike other solutions in the marketplace, Babel enables its customer to take control of an extraordinarily complex process and provides user-friendly access to the data in order to solve the business problems inherent to risk adjustment submissions.

